

**Protection Review e-bulletin  
No.6 – July 2010**

Welcome to our 6<sup>th</sup> e-bulletin, which includes all the latest Protection Review news and links.

**Conference & dinner – Final reminder**

- This year's conference takes place next week on Thursday July 15<sup>th</sup> at the London Marriott hotel
- Latest additions include Melissa Collett from the Financial Ombudsman Service and Andy Stevenson from Aviva
- New ABI director general Kerrie Kelly is confirmed as our key-note after dinner speaker
- See <http://www.protectionreview.co.uk/news.php> for the latest program or contact Frances Delhoy at [frances@lebeauvisage.co.uk](mailto:frances@lebeauvisage.co.uk) for more information

**TUBE STRIKE**

- We are hoping it will be cancelled, but there could be a 48hr tube strike next week so please so allow sufficient time to arrive at the conference and dinner

**Latest online content**

- Trevor Davies of Kennedys Law LLP comments on the Law Commission's latest consultation
- John Gilman and Phil Friend share their thoughts on early intervention and why it is not always successful
- Also read recent blogs from Lucian Camp, Steve Walker and Alan Tyler
- See <http://www.protectionreview.co.uk/pages/blogs> to read the blogs

**Anonymous extracts from the forthcoming Protection Review book**

- The following extracts are taken from the Critical Illness section of the book:
- *"The future of advised protection is in menu plans. Menu plans enable mass customisation of protection covers at better than mass production prices."*
- *"The major portals have consistently failed to deliver on menu plans and true multi-product, multi provider comparisons. Ultimately this is constricting the amount of protection business that could be written affordably."*

- Order your copy before July 1<sup>st</sup> and receive a discount of up to £65: £250 (+vat) gets you a copy of the book or £300 (+vat) includes a year's subscription to our monthly e-Protection Review publication (full price = £365+vat)

### **Online access**

- To gain full access to all of our online content please register on our forum page [www.protectionreview.co.uk/forum](http://www.protectionreview.co.uk/forum)
- By registering you will be able to participate in all forum discussions and as well as accessing the e-Protection review online.
- Where possible please use 'firstname.surname' as the format for your username and contact Joanne Miller at [jolebeau65@hotmail.com](mailto:jolebeau65@hotmail.com) with any questions

All the latest Protection Review news can be found at [www.protectionreview.co.uk](http://www.protectionreview.co.uk)

All the best,  
Kevin, Peter & Andy